

**WAREHOUSE EMPLOYEES UNION  
LOCAL NO. 730 AND CONTRIBUTING COMPANIES'  
PREPAID LEGAL SERVICES FUND**

**SECOND QUARTER 2016**

**ADMINISTRATIVE MANAGER'S REPORT**

|                                                                    |
|--------------------------------------------------------------------|
| <p align="center"><b>SECOND QUARTER 2016<br/>CONTRIBUTIONS</b></p> |
|--------------------------------------------------------------------|

| EMPLOYER                         | RATE   | HOURS      | PARTICIPANTS | CONTRIBUTIONS |
|----------------------------------|--------|------------|--------------|---------------|
| CANADA DRY                       | \$0.07 | 107,074.88 | 229          | \$ 7,495      |
| COLLINGTON SERVICES <sup>1</sup> | \$0.07 | 115,374.33 | 329          | \$ 13,941     |
| DPI MID ATLANTIC                 | \$0.07 | 80,769.19  | 181          | \$ 5,654      |
| EIGHT O'CLOCK COFFEE             | \$0.07 | 27,603.00  | 59           | \$ 1,932      |
| GIANT 922                        | \$0.07 | 9,160.00   | 18           | \$ 641        |
| GIANT RECYCLING                  | \$0.07 | 9,403.50   | 18           | \$ 658        |
| GIANT WAREHOUSE                  | \$0.07 | 114,500.15 | 247          | \$ 8,015      |
| UNION LOCAL 730                  | \$0.07 | 2,427.00   | 5            | \$ 170        |
| WASHINGTON FOOD <sup>2</sup>     | \$0.07 |            |              |               |

|              |  |                   |              |                  |
|--------------|--|-------------------|--------------|------------------|
| <b>TOTAL</b> |  | <b>466,312.05</b> | <b>1,086</b> | <b>\$ 38,506</b> |
|--------------|--|-------------------|--------------|------------------|

|                       |        |
|-----------------------|--------|
| AVERAGE HOURLY INCOME | \$0.08 |
|-----------------------|--------|

<sup>1</sup>Includes overpayment - \$5,865.00

<sup>2</sup>No hours reported due to shutdown of company while relocating

|                                                               |
|---------------------------------------------------------------|
| <p align="center"><b>SECOND QUARTER 2016<br/>EXPENSES</b></p> |
|---------------------------------------------------------------|

| BENEFIT EXPENSES  | AMOUNT    | AVG. HRLY. COST | PERCENTAGE |
|-------------------|-----------|-----------------|------------|
| STEVEN M. SINDLER | \$ 15,544 | \$ 0.033        | 53.167%    |
| SUBTOTAL          | \$ 15,544 | \$ 0.033        | 53.167%    |

| OPERATING EXPENSES | AMOUNT    | AVG. HRLY. COST | PERCENTAGE |
|--------------------|-----------|-----------------|------------|
| ADMINISTRATION     | \$ 5,749  | \$ 0.012        | 19.664%    |
| MISCELLANEOUS      | \$ 7,943  | \$ 0.017        | 27.169%    |
| SUBTOTAL           | \$ 13,692 | \$ 0.029        | 46.833%    |

|                       |                  |                 |                |
|-----------------------|------------------|-----------------|----------------|
| <b>TOTAL EXPENSES</b> | <b>\$ 29,236</b> | <b>\$ 0.062</b> | <b>100.00%</b> |
|-----------------------|------------------|-----------------|----------------|

|                                            |
|--------------------------------------------|
| <p align="center"><b>MISCELLANEOUS</b></p> |
|--------------------------------------------|

| MISCELLANEOUS EXPENSES | AMOUNT   | AVG. HRLY. COST | PERCENTAGE |
|------------------------|----------|-----------------|------------|
| ACCOUNTING             | \$ 5,000 | \$ 0.011        | 17.102%    |
| ATLANTA CAPITAL MNGMT  | \$ 274   | \$ 0.001        | 0.937%     |
| CONFERENCE             | \$ (486) | \$ (0.001)      | -1.662%    |
| INVESTMENT MGMT FEE    | \$ 106   | \$ -            | 0.363%     |
| IPS                    | \$ 625   | \$ 0.001        | 2.138%     |
| LEGAL                  | \$ 2,153 | \$ 0.005        | 7.364%     |
| MEETING                | \$ 43    | \$ -            | 0.147%     |
| PRINTING               | \$ 228   | \$ -            | 0.780%     |

|              |                 |                 |                |
|--------------|-----------------|-----------------|----------------|
| <b>TOTAL</b> | <b>\$ 7,943</b> | <b>\$ 0.017</b> | <b>27.169%</b> |
|--------------|-----------------|-----------------|----------------|

|                                                              |
|--------------------------------------------------------------|
| <p align="center"><b>2016</b><br/><b>QUARTERLY RECAP</b></p> |
|--------------------------------------------------------------|

|                      | FIRST 2016       | SECOND 2016      | THIRD 2016  | FOURTH 2016 | TOTAL            |
|----------------------|------------------|------------------|-------------|-------------|------------------|
| CONTRIBUTIONS        | \$ 41,417        | \$ 38,506        | \$ -        | \$ -        | \$ 79,923        |
| MISCELLANEOUS        | \$ -             | \$ -             | \$ -        | \$ -        | \$ -             |
| INTEREST & DIVIDENDS | \$ 2,362         | \$ 3,027         | \$ -        | \$ -        | \$ 5,389         |
| <b>TOTAL INCOME</b>  | <b>\$ 43,779</b> | <b>\$ 41,533</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 85,312</b> |

|                  |           |           |      |      |           |
|------------------|-----------|-----------|------|------|-----------|
| BENEFIT EXPENSES |           |           |      |      |           |
| PROVIDER         | \$ 19,492 | \$ 15,544 | \$ - | \$ - | \$ 35,036 |
| SUBTOTAL         | \$ 19,492 | \$ 15,544 | \$ - | \$ - | \$ 35,036 |

|                    |           |           |      |      |           |
|--------------------|-----------|-----------|------|------|-----------|
| OPERATING EXPENSES |           |           |      |      |           |
| ADMINISTRATION     | \$ 5,589  | \$ 5,749  | \$ - | \$ - | \$ 11,338 |
| MISCELLANEOUS      | \$ 10,747 | \$ 7,943  | \$ - | \$ - | \$ 18,690 |
| SUBTOTAL           | \$ 16,336 | \$ 13,692 | \$ - | \$ - | \$ 30,028 |

|                       |                  |                  |             |             |                  |
|-----------------------|------------------|------------------|-------------|-------------|------------------|
| <b>TOTAL EXPENSES</b> | <b>\$ 35,828</b> | <b>\$ 29,236</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 65,064</b> |
|-----------------------|------------------|------------------|-------------|-------------|------------------|

|                          |                 |                  |             |             |                  |
|--------------------------|-----------------|------------------|-------------|-------------|------------------|
| TOTAL INCOME             | \$ 43,779       | \$ 41,533        | \$ -        | \$ -        | \$ 85,312        |
| TOTAL EXPENSES           | \$ 35,828       | \$ 29,236        | \$ -        | \$ -        | \$ 65,064        |
| <b>SURPLUS (DEFICIT)</b> | <b>\$ 7,951</b> | <b>\$ 12,297</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 20,248</b> |

|                         |         |         |      |      |         |
|-------------------------|---------|---------|------|------|---------|
| AVERAGE HOURLY INCOME   | \$ 0.09 | \$ 0.09 | \$ - | \$ - | \$ 0.09 |
| AVERAGE HOURLY EXPENSES | \$ 0.07 | \$ 0.06 | \$ - | \$ - | \$ 0.07 |
| SURPLUS (DEFICIT)       | \$ 0.02 | \$ 0.03 | \$ - | \$ - | \$ 0.02 |

|                               |              |              |  |  |              |
|-------------------------------|--------------|--------------|--|--|--------------|
| <b>NUMBER OF PARTICIPANTS</b> | <b>1,076</b> | <b>1,086</b> |  |  | <b>1,081</b> |
|-------------------------------|--------------|--------------|--|--|--------------|

|                                                              |
|--------------------------------------------------------------|
| <p align="center"><b>2015</b><br/><b>QUARTERLY RECAP</b></p> |
|--------------------------------------------------------------|

|                      | FIRST 2015 | SECOND 2015 | THIRD 2015 | FOURTH 2015 | TOTAL      |
|----------------------|------------|-------------|------------|-------------|------------|
| CONTRIBUTIONS        | \$ 32,631  | \$ 38,353   | \$ 37,708  | \$ 36,688   | \$ 145,380 |
| MISCELLANEOUS        | \$ -       | \$ -        | \$ -       | \$ -        | \$ -       |
| INTEREST & DIVIDENDS | \$ 3,033   | \$ 2,743    | \$ 2,604   | \$ 2,786    | \$ 11,166  |
| <b>TOTAL INCOME</b>  | \$ 35,664  | \$ 41,096   | \$ 40,312  | \$ 39,474   | \$ 156,546 |

|                  |           |           |           |           |           |
|------------------|-----------|-----------|-----------|-----------|-----------|
| BENEFIT EXPENSES |           |           |           |           |           |
| PROVIDER         | \$ 14,305 | \$ 27,739 | \$ 16,144 | \$ 30,200 | \$ 88,388 |
| SUBTOTAL         | \$ 14,305 | \$ 27,739 | \$ 16,144 | \$ 30,200 | \$ 88,388 |

|                    |          |           |          |           |           |
|--------------------|----------|-----------|----------|-----------|-----------|
| OPERATING EXPENSES |          |           |          |           |           |
| ADMINISTRATION     | \$ 4,522 | \$ 6,169  | \$ 5,792 | \$ 5,574  | \$ 22,057 |
| MISCELLANEOUS      | \$ 1,394 | \$ 8,354  | \$ 704   | \$ 10,869 | \$ 21,321 |
| SUBTOTAL           | \$ 5,916 | \$ 14,523 | \$ 6,496 | \$ 16,443 | \$ 43,378 |

|                       |           |           |           |           |            |
|-----------------------|-----------|-----------|-----------|-----------|------------|
| <b>TOTAL EXPENSES</b> | \$ 20,221 | \$ 42,262 | \$ 22,640 | \$ 46,643 | \$ 131,766 |
|-----------------------|-----------|-----------|-----------|-----------|------------|

|                          |                  |                   |                  |                   |                  |
|--------------------------|------------------|-------------------|------------------|-------------------|------------------|
| TOTAL INCOME             | \$ 35,664        | \$ 41,096         | \$ 40,312        | \$ 39,474         | \$ 156,546       |
| TOTAL EXPENSES           | \$ 20,221        | \$ 42,262         | \$ 22,640        | \$ 46,643         | \$ 131,766       |
| <b>SURPLUS (DEFICIT)</b> | <b>\$ 15,443</b> | <b>\$ (1,166)</b> | <b>\$ 17,672</b> | <b>\$ (7,169)</b> | <b>\$ 24,780</b> |

|                         |         |         |         |           |         |
|-------------------------|---------|---------|---------|-----------|---------|
| AVERAGE HOURLY INCOME   | \$ 0.08 | \$ 0.08 | \$ 0.08 | \$ 0.08   | \$ 0.08 |
| AVERAGE HOURLY EXPENSES | \$ 0.04 | \$ 0.08 | \$ 0.04 | \$ 0.09   | \$ 0.06 |
| SURPLUS (DEFICIT)       | \$ 0.04 | \$ -    | \$ 0.04 | \$ (0.01) | \$ 0.02 |

|                               |       |       |       |       |       |
|-------------------------------|-------|-------|-------|-------|-------|
| <b>NUMBER OF PARTICIPANTS</b> | 1,132 | 1,165 | 1,164 | 1,119 | 1,145 |
|-------------------------------|-------|-------|-------|-------|-------|

|                                            |
|--------------------------------------------|
| <p>SECOND QUARTER 2016<br/>UTILIZATION</p> |
|--------------------------------------------|

STEVEN M. SINDLER

| CATEGORY | TYPE                    | NEW<br>CASES | ATTORNEY<br>HOURS | PARALEGAL<br>HOURS | HOURLY<br>RATE | TOTAL<br>CHARGES |
|----------|-------------------------|--------------|-------------------|--------------------|----------------|------------------|
| 01       | ADVISE AND CONSULTATION | 16           | 16.50             | 0.00               | \$ 90          | \$ 1,485         |
| 02       | WILL                    | 2            | 5.05              | 0.00               | \$ 90          | \$ 455           |
| 03       | FAMILY                  | 0            | 0.00              | 0.00               | \$ 90          | \$ 0             |
| 04       | REAL ESTATE             | 0            | 0.00              | 0.00               | \$ 90          | \$ 0             |
| 05       | TRAFFIC                 | 10           | 90.50             | 0.00               | \$ 90          | \$ 8,145         |
| 06       | CRIMINAL                | 3            | 13.75             | 0.00               | \$ 90          | \$ 1,238         |
| 07       | JUVENILE                | 0            | 0.00              | 0.00               | \$ 90          | \$ 0             |
| 08       | PROBATE/ESTATE          | 0            | 1.50              | 0.00               | \$ 90          | \$ 135           |
| 09       | CIVIL PROCEEDINGS       | 6            | 45.40             | 0.00               | \$ 90          | \$ 4,086         |

|        |  |    |        |      |  |          |
|--------|--|----|--------|------|--|----------|
| TOTALS |  | 37 | 172.70 | 0.00 |  | \$15,544 |
|--------|--|----|--------|------|--|----------|

ALL HOURS  
ADJUSTED HOURS  
COST PER HOUR

|         |
|---------|
| 172.70  |
| 172.70  |
| \$90.00 |

|                                                     |
|-----------------------------------------------------|
| <p>SECOND QUARTER 2016<br/>CONTRACT INFORMATION</p> |
|-----------------------------------------------------|

| COMPANY              | CURRENT<br>RATE | RATE<br>EFF. DATE | CBA<br>EXPIRATION           |
|----------------------|-----------------|-------------------|-----------------------------|
| CANADA DRY           | \$0.07          | 02-27-15          | 02-26-20                    |
| COLLINGTON SERVICES  | \$0.07          | 09-01-04          | 05-15-16                    |
| DPI MID ATLANTIC     | \$0.07          | 07-01-04          | 07-27-16                    |
| EIGHT O'CLOCK COFFEE | \$0.07          | 10-01-04          | 07-17-21                    |
| GIANT 922            | \$0.07          | 04-28-11          | 06-23-18                    |
| GIANT RECYCLING      | \$0.07          | 08-01-04          | 06-23-18                    |
| GIANT WAREHOUSE      | \$0.07          | 05-30-04          | 05-14-22                    |
| UNION LOCAL 730      | \$0.07          | 05-30-04          | Follows Giant Warehouse CBA |
| WASHINGTON FOOD      | \$0.07          | 11-01-06          | 11-01-18                    |

LEGAL  
DELINQUENCY REPORT  
**As of June 30, 2016**

NONE